

## Land Management

Cummings Lumber Company, Inc.'s forestry staff helps land owners establish and accomplish their long term recreational goals and financial objectives. A forester discusses with the landowner the history of the woods, how the land is being used, the number of acres involved and the property boundary lines. He handles necessary permits and provides maps with the harvesting procedures detailed. He marks, measures and evaluates the timber and provides the land owner with a contract, a timber management plan of the trees to be harvested, and their value.

## Harvesting Preparation

Site preparation for the harvest begins when the landing site, truck roads and skid trails, if needed, are graded in. Soil disturbance is kept to a minimum with an allowance for adequate ditching and cross drainage. The site is then organized to accommodate sorting, processing and short-term storage of timber and designed to allow for safe movement of the workers and equipment.

## Harvesting Techniques

The harvesting begins with careful directional felling of the marked trees to minimize damage to the standing timber and position the trees properly for removal. Branches are lopped off and left in the woods to break down and return back to the soil. Logs are then transported to the landing site and stacked until they are trucked to the mill.

## Following The Harvest

When the harvesting has been completed, roads are smoothed and leveled, the landing is cleared of all debris and grass seed is planted in disturbed areas if needed. In most cases natural vegetation establishes itself in just a few months. Lands maintained as open areas can provide recreation and a source of food and cover for many forms of wildlife and can be reused for future logging with minimal cost and work.

## Timber Management

As you consider harvesting some of your forestland timber, Cummings Lumber Company, Inc. begins a step-by-step partnership with you to ensure that the entire process is not only satisfying, but rewarding.

Cummings Lumber Company, Inc. has been taking genuine care of the forest, private landowners and our own timberland, for decades. We recognize that harvesting timber can be one of the most important decisions, both preservation wise and financially, a forest landowner can make. As a strong supporter of Pennsylvania's Sustainable Forestry Initiative, we strive to go well beyond the standards of most timber buyers.

We view your timber harvest with the same respect we treat our own timber land. We manage the forest for its sustainability, creating the best growing conditions possible for the highest quality timber stand for your future.

After a timber harvest, people often remark of what an unsightly mess has been made and that the forest and the land have been destroyed. An informed person looks beyond that scene and sees a forest that has had the mature trees removed for the production of everything from writing paper to grand pianos with thousand of items like furniture, kitchen cabinets, flooring, bowling lanes, hockey sticks, and baseball bats thrown in between.

The deformed trees have also been removed and what one should see after a timber harvest is the beginning of a new young healthy forest providing leaves to clean our air, food source and cover for our forest wildlife and a profitable future for the land owner who pays the taxes on the land and is the responsible steward of the land.

We at Cummings Lumber Company, Inc. are anxious to help you accomplish your goal to manage a healthy forest for your future, and the future of all the creatures who depend on the forest and your wise stewardship.

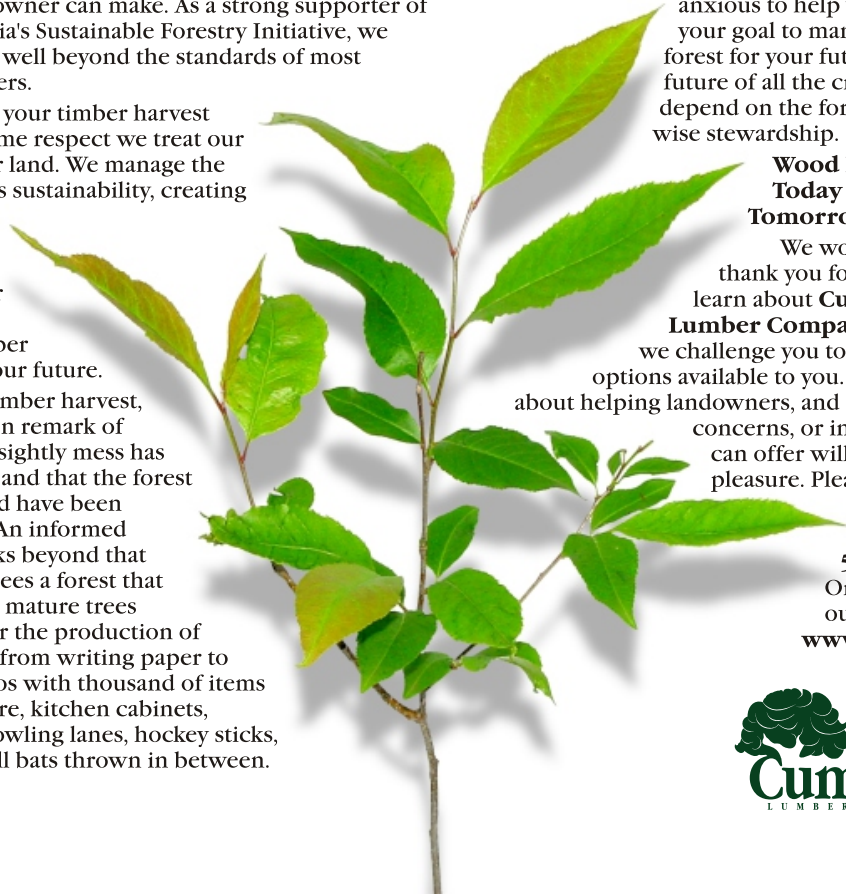
## Wood Products Today & Trees For Tomorrow.

We would like to thank you for taking time to learn about **Cummings Lumber Company, Inc.**, and we challenge you to consider the options available to you. We are excited about helping landowners, and any questions, concerns, or information we can offer will be our pleasure. Please feel free to give us a call any time

570-297-4771.

Or you can visit our website at

[www.clc1.com](http://www.clc1.com).





In today's fast-paced, impersonal, and often hardline business world, **Cummings Lumber Company, Inc.** is committed to doing business in a different way. We believe in a better way. Buying and selling with Cummings Lumber Company, Inc. is based on a relationship of trust and proven record of responsibility. It is this practice of business since 1929 that has given us years of sustained growth and a respected reputation throughout the entire region.

**Cummings Lumber Company, Inc.**

- considers your present needs without compromising the ability of future generations to use the forest for products or ecological purposes.
- practices environmental and economical responsibility to improve your forest's long-term health and productivity.
- protects the special biological, geological and historical significance of your forest by careful management.



Forest management is a good process that will generate sustainable income, enhance wildlife habitat, improve health of your woodlands, increase the potential sale value of your land, create a more valuable estate for your family or heirs, and grow better quality trees.

If you have timber on your property, you are the owner(s) and steward(s) of a very valuable resource which can either produce one quick monetary return with little chance for any additional return in your lifetime, or through careful management you may produce several substantial monetary returns in the same time span. In addition you are creating and maintaining a valuable asset for you and your heirs. Timber is a Renewable Resource that should be Managed Properly.

Perhaps one of the best analogies for your wood lot is your own personal garden. They both are crops, but one matures in about eighty days and the other in about eighty years. When one of your tomatoes ripens, you don't run out and pick all of them. Conversely, you do not wait until they all ripen, before you pick any. Instead you pick on only the ripe ones and at the same time remove any deformed or rotten ones.

In essence we apply the same idea to Timber Harvesting. In the forest industry we term this type of harvest a select cut or a timber stand improvement (TSI). A diameter cut (e.g. all trees 14" DBH & up may be cut) may have been suggested to you but that is quite similar to the idea of picking all the tomatoes when one is ripe. Also the deformed and diseased trees will normally not be removed thus leaving you with an extremely understocked and poor quality stand of trees.



P.O. Box 6, Route 14 North, Troy, PA 16947  
Phone: 570-297-4771, Fax: 570-297-2766  
Email: [info@clc1.com](mailto:info@clc1.com), Web: [www.clc1.com](http://www.clc1.com)

